The Current System Capability

The owner uses excel to track everything. He buys the chickens, delivers them with some help from the sales agent and he also collects the revenue each day from the sales agent. He also takes back the stock that was not sold that day

Required System Capabilities

The system should be able to dispatch the correct cost amount for the stock(chickens) needed to buy from the supplier. It should be able to track how many chickens each sales agent has and how many chickens were sold, with that the systems can calculate the correct revenue so the owner can compare the cash collected to the calculated amount on system. The system should be able to show the daily sales per agent

Capability Gaps

The current system will not enable automatic updates, the owner would need to input changes manually. The collection of revenue might cause a problem as stock can get lost or sold on discount that the owner is not aware of and the owner would not know how much the daily sales are supposed to be because there is nothing tracking the chickens and sales.

|  |  |
| --- | --- |
| Recommendations | The new system must update automatically |
|  | Updates must be send to the owner at the end of the day so he can compare |
|  | The system must calculate cost of stock, revenue and expenses |
|  | The system must show sales and sales per agent |
|  | The system must be able to track the remaining chickens and how many sold using tags |
|  | The system should be able to print a monthly report on sales |